

*Sec. 663.230 What criteria must be used to determine whether an employed worker needs intensive services to obtain or retain employment leading to "self-sufficiency"?*

*State Boards or Local Boards must set the criteria for determining whether employment leads to self-sufficiency.*

We are proposing that the Eastern Workforce Investment Board adopt \$12.50 per hour which equates to \$26,000 annually as the self-sufficiency wage rate. This will enable us to serve more incumbent workers that ultimately results in a better skilled and educated workforce.

Economic Modeling Specialist reports that the average wage for the Eastern Workforce Investment Area is \$29,000 annually that reports to an hourly wage of \$13.94. The chart below illustrated the seven county Eastern Workforce Investment Area jobs, earnings per 1000, sales per 1000 and earnings per worker per 1000.

### Jobs, Earnings, Sales

NAICS I-O Code	Description	Jobs	Earnings(K)	Sales(K)	EPW(K)
110000	Agriculture, forestry, fishing and hunting	10,830	\$97,981	\$426,016	\$9
210000	Mining	1,085	\$31,061	\$110,510	\$29
220000	Utilities	556	\$55,800	\$370,025	\$100
230000	Construction	7,009	\$183,275	\$416,960	\$26
310000	Manufacturing	9,322	\$453,058	\$2,100,692	\$49
420000	Wholesale trade	2,350	\$95,247	\$242,490	\$41
4A0000	Retail trade	14,893	\$313,880	\$670,530	\$21
480000	Transportation and warehousing	3,373	\$120,197	\$267,249	\$36
510000	Information	775	\$27,525	\$93,165	\$36
520000	Finance and insurance	3,005	\$90,285	\$276,338	\$30
530000	Real estate and rental and leasing	2,764	\$48,993	\$336,876	\$18
540000	Professional and technical services	3,951	\$122,224	\$219,552	\$31
550000	Management of companies and enterprises	486	\$12,063	\$19,692	\$25
560000	Administrative and waste services	4,829	\$84,406	\$159,436	\$17
610000	Educational services	566	\$7,955	\$15,386	\$14
620000	Health care and social assistance	11,024	\$287,138	\$505,836	\$26
710000	Arts, entertainment, and recreation	1,368	\$19,705	\$45,380	\$14
720000	Accommodation and food services	6,501	\$74,723	\$221,862	\$11
810000	Other services, except public administration	5,303	\$72,891	\$156,004	\$14
920000	Government	26,103	\$1,114,119	\$5,966,287	\$43
		116,095	\$3,312,526	\$12,620,287	\$29

Source: Economic Modeling Specialists, Inc. - 8/07

In order to verify a participant is not earning a self-sufficient wage at the time of enrollment, the participant must provide a minimum of six (6) months of documentation prior to the date of enrollment.

Acceptable documentation to verify income for the previous six (6) months include but not limited to:

- ◆ Current payroll stubs
- ◆ Employer letter
- ◆ Current financial statements
- ◆ Tax records
- ◆ Telephone verification
- ◆ Self-certification with correlating documentation.